

This is a 5-year capital protected structured note issued by BNP Paribas. The product provides 350% upside exposure to West Texas Intermediate (WTI) Crude Oil Futures and is 100% capital protected should the underlying fall over the holding period. The value of the investments will be denominated in Rand.

PRODUCT CHARACTERISTICS

Issuer:	BNP Paribas Issuance B.V.	Underlying:	West Texas Intermediate Crude Oil Futures
Guarantor:	BNP Paribas (Aa3/AA-/A+)	Strike Date:	20 October 2023
Custodian:	Momentum Securities	Final Strike Price:	Average Monthly Price in Last Year
Term:	5 years	Issue Date:	03 November 2023
Investment Return:	350% of WTI Crude Oil Appreciation	Final Valuation Date:	20 October 2028
Capital Protection:	100% Capital Protected	Maturity Date:	03 November 2028
Product Type:	Listed Certificate on the JSE	Minimum Investment:	R50,000
ISIN:	TBD	Currency	ZAR

INVESTMENT DESCRIPTION

The note provides meaningful upside exposure to the oil market, while having no effective exposure to downside market movements, and is therefore a good diversified source of return. There are several factors that lead us to believe there will be a significant increase in the price of oil over the next 5 years. These include increasing pressure on oil supply, a lack of investment in new exploration and production, and rising energy demand.



ADVANTAGES

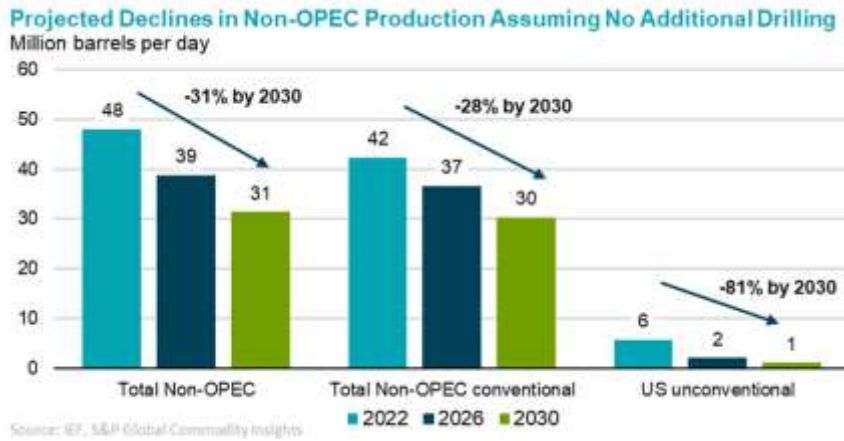
- 350% participation in the price movement of the underlying, WTI Oil.
- Capital protection at maturity. Provided the issuer does not default, you will receive 100% of your capital back at maturity even if the Oil Price falls.
- Currency fluctuations have been hedged out and have no impact on the cumulative change in the WTI Oil Price. The investor does not lose value from any ZAR/USD strength, nor do they benefit from any ZAR/USD weakness.

RISKS

- **Risk of issuer:** If this institution, BNP Paribas, files for bankruptcy you may not get paid in full or lose your investment.
- **Liquidity Risk:** Selling out of the note early may result in a capital loss. : if the notes are sold or redeemed prior to maturity, the price will depend on numerous factors, including the level of volatility of oil, the remaining time to maturity, interest rates and the perception of the issuers credit quality and may be less than the amount initially invested.
- **Market Risk:** The underlying asset, WTI Oil, the value of Oil might go down in this case, you would only your capital would be returned.

WHY WE BUILT THE OIL PARTICIPATION CAPITAL PROTECTED NOTE

We believe that there are several reasons why the oil price may rise significantly over the next 5 years. One of the main reasons is that oil supply is increasingly under pressure. This is due to a combination of factors, including declining production from existing oil fields, geopolitical tensions, and a lack of investment in new exploration and production.



In addition, oil and gas companies are reluctant to ramp up production and are being starved of capital. This is partly due to the increasing focus on renewable energy sources and the push towards a low-carbon future. As a result, there is less investment in the oil and gas sector, which could lead to a decline in production.

At the same time, energy demand is expected to increase over the next 5 years. This is not only due to population growth, but also due to the desire of people in developing countries to improve their standard of living. As people in these countries become more affluent, they will consume more energy, which will drive up demand for oil.

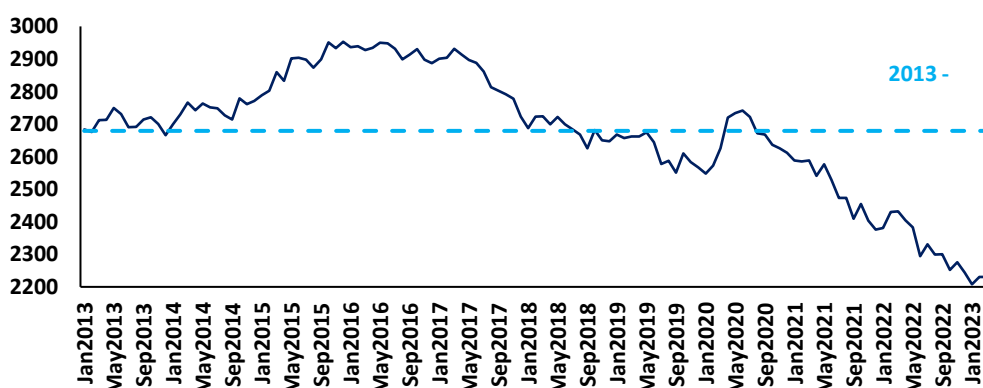
Many people believe that we can easily transition to a zero-carbon, renewable energy future. However, given the current plans to transition to solar and wind power, this is simply not possible. Renewable energy sources such as solar and wind are intermittent, meaning that they do not produce electricity all the time. This means that they need to be backed up by other sources of energy, such as fossil fuels, in order to ensure a reliable supply of electricity.

Moreover, we simply do not have enough resources to produce the amount of renewable energy that would be needed to power the world. This means that we will still need to rely on fossil fuels such as oil for the foreseeable future.

Currently, while medium-term oil supply and demand dynamics are in favor of higher prices, they are currently being held down by cyclical, short-term factors such as the reduction of oil inventories and fears of a global recession. However, these factors are likely to be temporary and will eventually give way to higher oil prices in the future. We believe this moment is an opportunity to buy oil at a cheap price for a significant return over the longer term.

Global Crude Oil Stocks

Million barrels



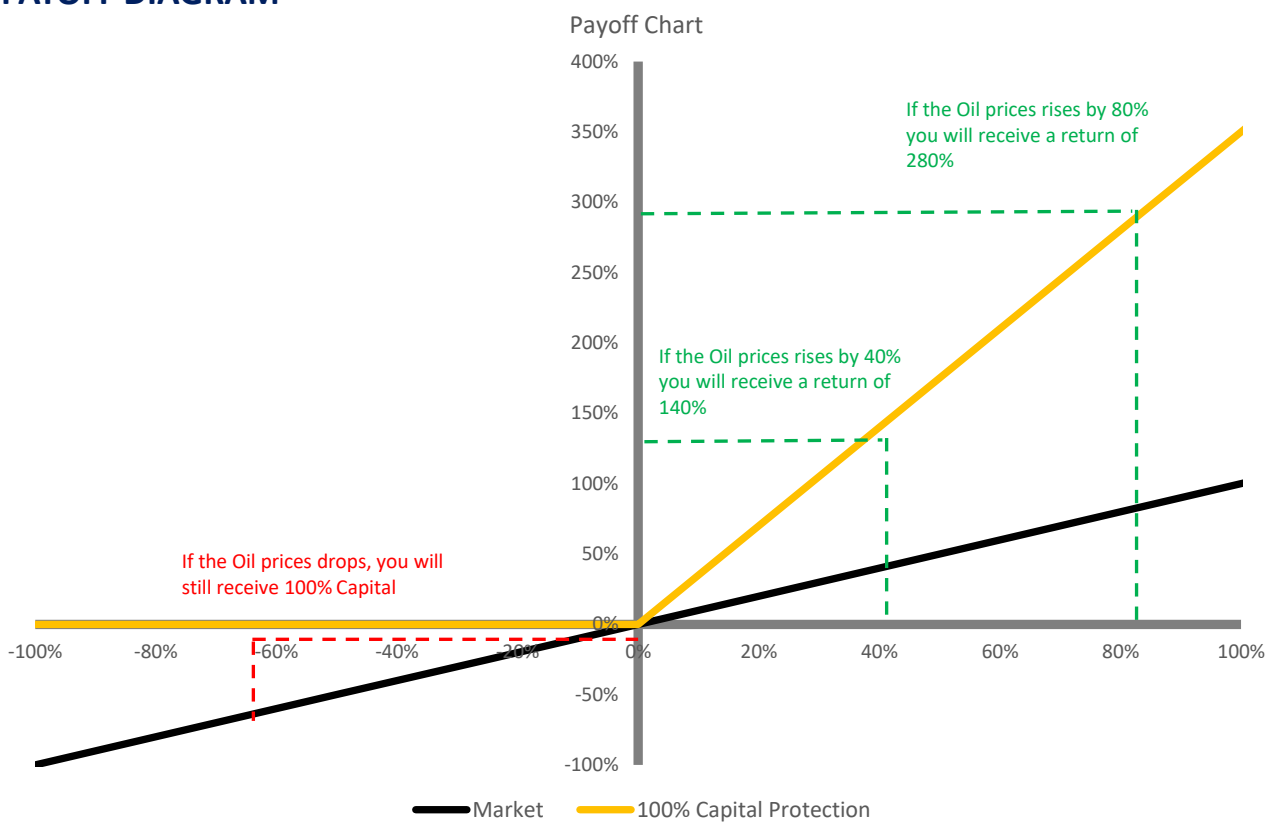
Source: <https://www.eia.gov>

PAYOFF ILLUSTRATION

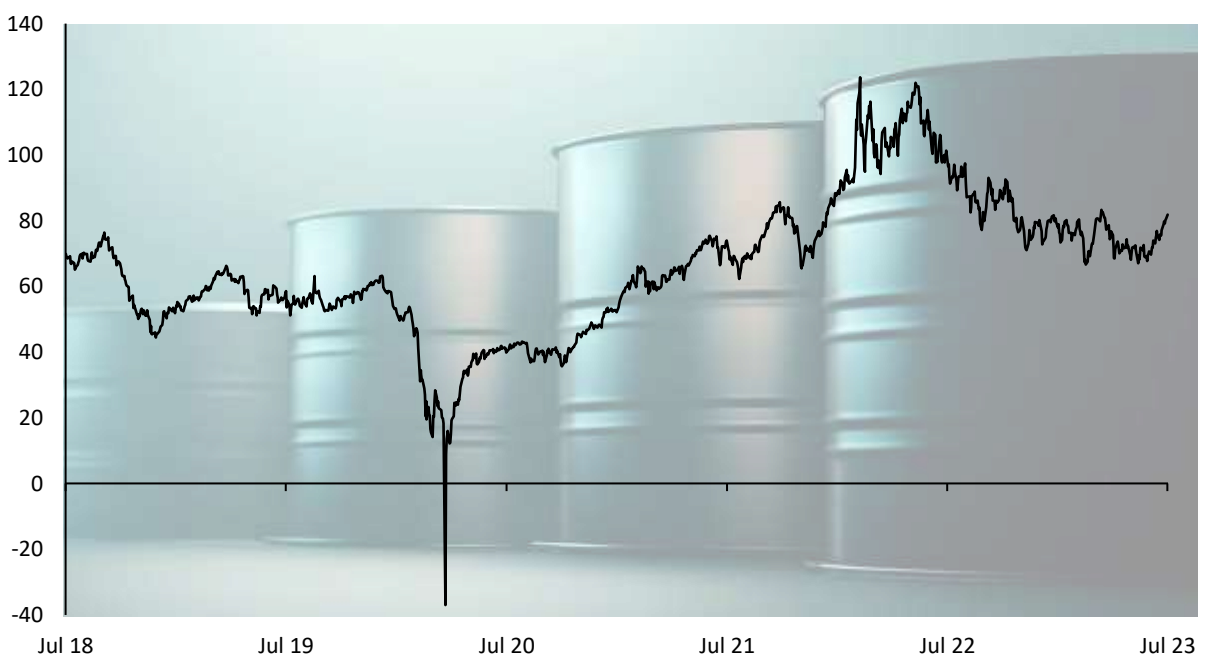
Potential investment returns based on initial investment of R1,000,000:

Participation	Underlying Performance	Participation x Underlying	Maturity Value
350%	+50%	175%	R2,750,000
350%	+30%	105%	R2,050,000
350%	+10%	35%	R1,350,000
350%	0%	0%	R1,000,000
350%	-20%	0%	R1,000,000
350%	-40%	0%	R1,000,000

PAYOFF DIAGRAM



WTI CRUDE OIL PERFORMANCE



Source: <https://fred.stlouisfed.org> as of 31/07/2023.

Suitability

This note may be suitable for investors who:

- Have received professional financial advice.
- Have a general understanding of financial markets and structured notes.
- Are seeking capital growth rather than income payments.
- Understand that returns are conditional and depend upon the performance of the underlyings.
- Are investing for the medium to long term and can afford to have their cash invested for the full term of the note.
- Realise that if they need to redeem their investment before maturity they may receive back less than initially invested.
- Understand that if the issuer defaults they could lose some or all of their invested capital and no returns

This note may not be suitable for investors who do not fall within the definition of the Suitability section above.

ABOUT BNP PARIBAS

BNP Paribas is a leading bank in Europe with an international reach. It has a presence in 74 countries, with more than 192 000 employees, including more than 146 000 in Europe. The Group has key positions in its three main activities: Domestic markets and International financial services (whose retail-banking networks and financial services are covered by Retail Banking & Services) and Corporate & Institutional Banking, which serves two client franchises: corporate clients and institutional investors. The Group helps all its clients (individuals, community associations, entrepreneurs, SMEs, corporate and institutional clients) to realise their projects through solutions spanning financing, investment, savings and protection insurance.

In Europe, the Group has four domestic markets (Belgium, France, Italy and Luxembourg) and BNP Paribas Personal Finance is the European leader in consumer lending. BNP Paribas is rolling out its integrated retail-banking model in Mediterranean countries, in Turkey, in Eastern Europe and a large network in the western part of the United States. In its Corporate & Institutional Banking and International Financial Services activities, BNP Paribas also enjoys top positions in Europe, a strong presence in the Americas as well as a solid and fast-growing business in Asia-Pacific.

	S&P	Fitch	Moody's
Credit Rating	A+	AA-	Aa3
Last Review	24/04/2023	03/07/2023	05/07/2022

Source: <https://invest.bnpparibas/en/debt-and-ratings>

ABOUT GLOBAL & LOCAL ASSET MANAGEMENT (INVESTMENT MANAGER)

Global & Local Asset Management is a juristic representative of Global & Local Investment Advisors (Pty) Ltd who is authorized and regulated by the Financial Sector Conduct Authority "FSCA" (FSP 43286). Global & Local Investment Advisors (Pty) Ltd having been offering independent advice to investors for over 24 years. Global & Local Asset Management was formed in 2016 and believe that in order to find the most profitable investment opportunities one should understand the state of the current macro-economic environment and match this to leading edge investment management techniques.

ABOUT MOMENTUM SECURITIES (CUSTODIAN)

Momentum Securities is a part of the larger JSE-listed Momentum Metropolitan Holdings Limited, dating back to 1938 hence their balance sheet offers the kind of protection and security that not many can provide.

FEES

- Global & Local Structuring Fee: 0.4% + VAT per annum taken as 2% + VAT upfront
- Advice Fee: Up to 0.5% + VAT per annum taken as 2.5% + VAT upfront
- Momentum Securities Custodian Fee: 40bps (Incl. Vat)

The Structuring, Advice and Custodian fees are included in the pricing of the note.

The investor receives the ZAR capital guarantee on the full investment amount allocated to the Note

Advisory fees of up to 2,5% (before VAT) are included in the structure. If the financial adviser takes less than this maximum level, the balance will be reinvested into the component for the investor's benefit. The adviser fees are included as an upfront fee. Therefore, shortly after the trade date, the market value of the investment may reduce. This does not impact the profile of the investment at the end of the term.

The gearing level is determined by the Issuer on the Trade Date and will not be less than 325%. If market conditions do not allow the minimum gearing level, the Initial Investment will be returned together with interest.

DISCLAIMERS

Global & Local Asset Management (Pty) Ltd is a juristic representative of Global & Local Investment Advisors (Pty) Ltd (FSP No: 43286) is authorized and regulated by the Financial Sector Conduct Authority. This marketing material is issued in South Africa by Global & Local. This material has been provided to you for discussion purposes only. It does not constitute and should not be interpreted as either an investment or trading recommendation or advice. Any pricing is for indicative purposes only and final values will be included in the term sheet of the product. This is not an offer of securities. The structured note discussed is only available as an underlying investment for life insurance policies and/or investment funds and are available to retail investors provided they have received the appropriate financial advice. This note is to be used by professional advisers only. The views expressed are those of Global & Local Asset Management (PTY) Ltd at the time of the marketing material and are subject to change. Information on past performance of structured products is no guide to or guarantee of future performance. The value of an investment can fall as well as rise and is not guaranteed. The product offers a 100% guarantee, but your capital could be at risk should the issuer BNP Paribas default. Structured products involve a high degree of risk and are not necessarily suitable for everyone.

Risk Disclosures: Structure of Service Provider under the FAIS Act/ Structure of Service Provider under the JSE ISP License. Momentum Securities operates under its Investment Services License granted by the JSE.

The Nature of a Full Discretion Mandate: Should you accept this proposal, you will be granting us full discretion over the management of your portfolio. This discretion is however limited by the terms of this proposal, or any amendments made thereto in the future. Should you therefore have any specific need or request that may change the nature of your portfolio, it will require a revision of your needs analysis and proposal by your portfolio manager. No ad hoc requests will be considered outside of this framework.

Portfolio Strategy and Investment Risks: Whilst we have created this proposal based on your financial needs and risk profile, in conjunction with our view of the market both now and in the future, there is no guarantee that the outcomes of the portfolio will meet your requirements. It is for this reason that we recommend an ongoing relationship with your portfolio manager in order to ensure the efficient management of your portfolio.

Implementation: Implementation of this proposal will be effected over a period of time, and may not be immediate, dependent on various factors. Global & Local and Momentum Securities cannot be held liable for any delay in implementation caused by external factors that are not in our direct control or any delays caused by third parties, or by you.

Information provided: This proposal has been based on your personal information, and any inaccuracy or misinterpretation of this information may have a material impact on the effectiveness of this proposal. It is therefore important for you to verify all personal information and inform us timeously of any change in your personal circumstances, financial situation or ongoing financial needs.

Potential investors should note that in purchasing any product described in this document, you will be purchasing from Momentum Securities (Pty) Ltd as principal and not as agent for BNP Paribas or any of its affiliates. You therefore will not have any contract with, or recourse to, BNP Paribas or its affiliates. Potential investors should also note that this document is the responsibility of Global & Local (Pty) Ltd and that BNP Paribas and its affiliates take no responsibility for the reliability, accuracy or completeness of its contents, any representations made herein, the performance of the product or the marketing of the product including compliance with any applicable marketing or promotion laws, rules or regulations. BNP Paribas and its affiliates specifically disclaim any liability for any direct, indirect, consequential or other losses or damages including loss of profits incurred by you or by any third party that may arise from any reliance on this document.

- There are a number of extraneous factors which may influence your portfolio including economic, political and regulatory influences.
 - Past performance of any investment does not guarantee future investment returns.
 - The investment values can rise as well as fall, and there is no assurance, that any one or more of the investments will generate positive returns.
 - The deduction of charges and expenses may result in an investor not getting back the amount initially invested.
 - There is no guarantee that the tax treatment of any investment in your portfolio will remain as it currently is. Any change in tax treatment may lead to a change in the performance of any investment.
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